

Highlights of Consolidated Results for the Nine Months and the Third Quarter of Fiscal Year Ending March 31, 2012

Millions of yen (except for per share amounts)				
	Nine months ended			Change (%)
	December 31, 2011	December 31, 2010		
Net sales	Y 372,814	Y 376,107		-0.9
Operating income	33,624	32,622		3.1
Current profits	35,102	36,192		-3.0
Net income	19,161	24,569		-22.0
(Ref.) Comprehensive income	5,141	7,689		-33.1
Net income per share:				
Basic	Y 71.59	Y 91.80		
Diluted	71.49	91.69		
	As of December 31, 2011	As of March 31, 2011		
Total assets	Y 354,156	Y 372,645		
Net assets	219,451	220,468		
Owners' equity ratio	61.9 %	59.1 %		
(Ref.) Owners' equity	Y 219,125	Y 220,122		
Number of consolidated subsidiaries	55	54		
Number of affiliates using the applied equity method	8	8		

Highlights of Consolidated Forecast for Fiscal Year Ending March 31, 2012

Millions of yen (except for per share amounts)				
	[Revised] Year ending March 31, 2012	Year ended March 31, 2011		Change (%)
Net sales	Y 492,000	Y 502,830		
Operating income	32,000	36,092		-11.3
Current profits	33,000	38,612		-14.5
Net income	17,500	26,238		-33.3
Net income per share	Y 65.38	Y 98.03		
Dividends per common share	24.00	24.00		
	[Revised] Year ending March 31, 2012	[Previous] Year ending March 31, 2012		Change (%)
Net sales	Y 492,000	Y 500,000		
Operating income	32,000	33,500		-4.5
Current profits	33,000	34,500		-4.3
Net income	17,500	19,500		-10.3
Net income per share	Y 65.38	Y 72.85		
Dividends per common share	24.00	24.00		

(Note 1) Forecasted operating results have been changed in this quarterly period.

(Note 2) No change has been made to forecasted dividend per common share in this quarterly period.

Notes:

- The financial statements have been prepared in accordance with accounting principles generally accepted in Japan.
- Amounts less than 1 million yen have been rounded down.
- Yen amounts for the nine months ended December 31, 2011 have been translated into U.S. dollars for convenience only, at a uniform rate of US\$1=83.00 yen, in the accompanying consolidated financial statements.
- Operating results for the nine months ended December 31, 2011 are based on the following currency exchange rates:
Actual average rates for the nine months ended December 31, 2011: US\$=79.17 yen, EURO=111.32 yen
Forecasts for the year ending March 31, 2012 are based on the following currency exchange rates:
Assumed average rates for the fiscal year: US\$=78.42 yen, EURO=108.77 yen
- Number of shares outstanding (including treasury stock): 277,535 thousands as of December 31, 2011, 277,535 thousands as of March 31, 2011
Number of treasury stock outstanding: 9,871 thousands as of December 31, 2011, 9,887 thousands as of March 31, 2011
Number of weighted average shares (nine months): 267,655 thousands during the period ended December 31, 2011, 267,643 thousands during the period ended December 31, 2010

The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement. The actual results of business performance may sometimes differ from these forecasts due to various factors.

CONSOLIDATED BALANCE SHEETS

	Millions of yen		Thousands of U.S. dollars
	As of December 31, 2011	As of March 31, 2011	As of December 31, 2011
ASSETS			
Current assets			
Cash and cash equivalents	Y 51,624	Y 67,239	\$ 621,985
Trade receivables	62,110	63,910	748,317
Inventories	77,928	72,255	938,902
Other current assets	23,902	25,612	287,983
Total current assets	<u>215,566</u>	<u>229,017</u>	<u>2,597,188</u>
Net property, plant and equipment	67,419	68,159	812,283
Intangible fixed assets	19,219	20,845	231,558
Other assets	51,950	54,623	625,911
Total assets	<u>Y 354,156</u>	<u>Y 372,645</u>	<u>\$ 4,266,940</u>
LIABILITIES AND NET ASSETS			
Current liabilities			
Short-term debt	Y 21,892	Y 9,136	\$ 263,765
Trade payables	33,719	33,615	406,259
Other current liabilities	56,571	70,169	681,587
Total current liabilities	<u>112,183</u>	<u>112,921</u>	<u>1,351,611</u>
Long-term liabilities			
Long-term debt	500	15,250	6,024
Other long-term liabilities	22,021	24,005	265,314
Total liabilities	<u>134,704</u>	<u>152,176</u>	<u>1,622,949</u>
Net assets			
Shareholders' equity			
Capital stock	19,209	19,209	231,444
Capital surplus	16,150	16,156	194,585
Retained earnings	243,363	230,351	2,932,092
Treasury stock	(11,671)	(11,688)	(140,626)
Total shareholders' equity	<u>267,052</u>	<u>254,029</u>	<u>3,217,496</u>
Other comprehensive income			
Unrealized gain (loss) on available-for-sale securities	998	2,445	12,024
Deferred gain (loss) under hedge accounting	182	(90)	2,202
Foreign currency translation adjustments	(49,107)	(36,261)	(591,658)
Total other comprehensive income	<u>(47,926)</u>	<u>(33,906)</u>	<u>(577,432)</u>
Stock acquisition rights	322	338	3,881
Minority interests	3	7	47
Total net assets	<u>219,451</u>	<u>220,468</u>	<u>2,643,992</u>
Total liabilities and net assets	<u>Y 354,156</u>	<u>Y 372,645</u>	<u>\$ 4,266,940</u>

CONSOLIDATED STATEMENTS OF INCOME

	Millions of yen		Thousands of U.S. dollars
	Nine months ended	Nine months ended	Nine months ended
	December 31, 2011	December 31, 2010	December 31, 2011
Net sales	Y 372,814	Y 376,107	\$ 4,491,746
Cost of sales	207,066	211,922	2,494,776
Gross profit	165,748	164,185	1,996,970
Selling, general and administrative expenses	132,124	131,562	1,591,860
Operating income	33,624	32,622	405,110
Non-operating income (expenses):			
Interest and dividend income	939	908	11,325
Interest expenses	(482)	(599)	(5,809)
Other, net	1,020	3,260	12,300
Current profits	35,102	36,192	422,926
Extraordinary income (expenses):			
Gain (Loss) on sales and disposals of property, plant and equipment, net	(251)	37	(3,031)
Other, net	493	(3,174)	5,951
Income before income taxes	35,345	33,055	425,846
Income taxes	16,183	8,998	194,977
Income before minority interests	19,162	24,056	230,868
Minority interests in net income	0	(512)	2
Net income	Y 19,161	Y 24,569	\$ 230,867
Net income per share:	Yen	Yen	U.S. dollars
Basic	Y 71.59	Y 91.80	\$ 0.86
Diluted	71.49	91.69	0.86

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Millions of yen		Thousands of U.S. dollars
	Nine months ended	Nine months ended	Nine months ended
	December 31, 2011	December 31, 2010	December 31, 2011
Income before minority interests	Y 19,162	Y 24,056	\$ 230,868
Other comprehensive income:			
Unrealized gain (loss) on available-for-sale securities	(1,430)	(907)	(17,231)
Deferred gain (loss) under hedge accounting	273	(982)	3,298
Foreign currency translation adjustments	(12,846)	(14,478)	(154,782)
Share of other comprehensive income of associates	(17)	0	(206)
Total other comprehensive income (loss)	(14,020)	(16,367)	(168,922)
Comprehensive income	Y 5,141	Y 7,689	\$ 61,946
Comprehensive income attributable to:			
Owners of the Company	Y 5,141	Y 8,202	\$ 61,945
Minority interests	0	(512)	2

SEGMENT INFORMATION

	Millions of yen		Thousands of U.S. dollars
	Nine months ended December 31, 2011	Nine months ended December 31, 2010	Nine months ended December 31, 2011
Printing & Solutions			
Net sales			
Unaffiliated customers	Y 251,158	Y 255,779	\$ 3,026,000
Intersegment	-	-	-
Total	251,158	255,779	3,026,000
Operating income	22,665	25,310	273,083
Personal & Home			
Net sales			
Unaffiliated customers	Y 23,175	Y 22,414	\$ 279,225
Intersegment	-	-	-
Total	23,175	22,414	279,225
Operating income	2,407	2,732	29,007
Machinery & Solution			
Net sales			
Unaffiliated customers	Y 54,298	Y 46,981	\$ 654,199
Intersegment	-	-	-
Total	54,298	46,981	654,199
Operating income	7,259	5,552	87,464
Network & Contents			
Net sales			
Unaffiliated customers	Y 34,319	Y 40,019	\$ 413,482
Intersegment	-	-	-
Total	34,319	40,019	413,482
Operating income (loss)	211	(1,981)	2,554
Others			
Net sales			
Unaffiliated customers	Y 9,863	Y 10,913	\$ 118,840
Intersegment	5,376	3,901	64,780
Total	15,240	14,814	183,620
Operating income	1,079	1,007	13,002
Adjustment			
Net sales			
Unaffiliated customers	Y -	Y -	\$ -
Intersegment	(5,376)	(3,901)	(64,780)
Total	(5,376)	(3,901)	(64,780)
Operating income	-	-	-
Consolidated			
Net sales			
Unaffiliated customers	Y 372,814	Y 376,107	\$ 4,491,746
Intersegment	-	-	-
Total	372,814	376,107	4,491,746
Operating income	33,624	32,622	405,110

Note:

Main products in each business segment are as follows:

Printing & Solutions	Printers, Multi-function printers, Electronic stationeries,
Personal & Home	Home sewing machines
Machinery & Solution	Industrial sewing machines, Machine tools
Network & Contents	Online karaoke, Contents distribution services
Others	Sales of products other than those above, and so forth