

## Supplementary Information for Fiscal Year Ended March 31, 2010

### 1-1. Consolidated results (annual results) (Millions of yen)

	FY ended Mar 31, 2009 results	FY ended Mar 31, 2010 results	Change (w/o forex impact)
Net sales	482,204	446,269	-7.5%
Operating income	19,901	26,637	33.8%
Current profits	25,562	29,664	16.1%
Net income	15,262	19,629	28.6%
Exchange rates	Yen-USD 100.62	93.04	-
	Yen-EUR 144.43	130.62	-
Operating profit ratio (%)	4.1%	6.0%	-

\* Operating profit ratio = Operating income / Net sales

\* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

### 1-2. Sales by business segment (annual results) (Millions of yen)

		FY ended Mar 31, 2009 results	FY ended Mar 31, 2010 results	Change	Change w/o forex impact
Printing & Solutions	Communications and Printing equipment	329,385	304,022	-7.7%	-0.2%
	Electronic stationery	41,299	37,447	-9.3%	-2.0%
	Total	370,685	341,469	-7.9%	-0.4%
Personal & Home		30,663	27,948	-8.9%	-2.2%
Machinery & Solution	Industrial sewing machines	19,104	16,599	-13.1%	-6.8%
	Machine tools	22,559	15,191	-32.7%	-31.7%
	Total	41,664	31,790	-23.7%	-20.3%
Others		39,190	45,060	15.0%	15.2%
G. total		482,204	446,269	-7.5%	-1.0%

### 2-1. Consolidated results (quarterly results) (Millions of yen)

	FY ended Mar 31, 2009				FY ended Mar 31, 2010			
	1st Quarter (Apr to Jun 2008)	2nd Quarter (Jul to Sep 2008)	3rd Quarter (Oct to Dec 2008)	4th Quarter (Jan to Mar 2009)	1st Quarter (Apr to Jun 2009)	2nd Quarter (Jul to Sep 2009)	3rd Quarter (Oct to Dec 2009)	4th Quarter (Jan to Mar 2010)
Net sales	126,104	130,493	121,778	103,828	97,816	101,605	118,648	128,198
Operating income	9,206	8,031	6,472	-3,809	6,362	3,593	9,723	6,957
Current profits	9,618	6,474	10,136	-667	8,118	5,266	9,632	6,647
Net income	6,474	5,257	-1,602	5,133	3,398	1,521	7,176	7,532
Exchange rates	Yen-USD 104.13	106.87	97.14	94.16	97.13	93.61	90.14	91.09
	Yen-EUR 163.13	161.62	131.53	124.39	132.55	133.61	132.38	125.78
Operating profit ratio (%)	7.3%	6.2%	5.3%	-3.7%	6.5%	3.5%	8.2%	5.4%

\* Operating profit ratio = Operating income / Net sales

\* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

### 2-2. Sales by business segment (quarterly results) (Millions of yen)

		FY ended Mar 31, 2009				FY ended Mar 31, 2010			
		1st Quarter (Apr to Jun 2008)	2nd Quarter (Jul to Sep 2008)	3rd Quarter (Oct to Dec 2008)	4th Quarter (Jan to Mar 2009)	1st Quarter (Apr to Jun 2009)	2nd Quarter (Jul to Sep 2009)	3rd Quarter (Oct to Dec 2009)	4th Quarter (Jan to Mar 2010)
Printing & Solutions	Communications and Printing equipment	84,012	88,376	83,924	73,072	70,922	72,385	82,076	78,638
	Electronic stationery	10,394	11,538	9,575	9,791	8,358	9,585	9,748	9,754
	Total	94,407	99,914	93,499	82,863	79,280	81,971	91,824	88,393
Personal & Home		7,295	7,476	9,424	6,467	5,477	6,469	8,526	7,475
Machinery & Solution	Industrial sewing machines	6,046	5,567	4,144	3,347	3,341	3,428	4,477	5,352
	Machine tools	8,948	8,657	3,665	1,287	1,461	2,225	4,227	7,277
	Total	14,995	14,224	7,810	4,635	4,802	5,653	8,705	12,629
Others		9,405	8,878	11,043	9,862	8,256	7,510	9,593	19,699
G. total		126,104	130,493	121,778	103,828	97,816	101,605	118,648	128,198

### 2-3. Operating income by business segment (quarterly results) (Millions of yen)

		FY ended Mar 31, 2009				FY ended Mar 31, 2010			
		1st Quarter (Apr to Jun 2008)	2nd Quarter (Jul to Sep 2008)	3rd Quarter (Oct to Dec 2008)	4th Quarter (Jan to Mar 2009)	1st Quarter (Apr to Jun 2009)	2nd Quarter (Jul to Sep 2009)	3rd Quarter (Oct to Dec 2009)	4th Quarter (Jan to Mar 2010)
Printing & Solutions		8,110	6,653	5,413	-2,028	7,231	4,609	9,604	4,982
Personal & Home		-68	192	1,363	276	-145	93	976	872
Machinery & Solution		981	977	-480	-2,323	-918	-1,136	-982	364
Others		183	207	175	265	195	27	124	737
G. total		9,206	8,031	6,472	-3,809	6,362	3,593	9,723	6,957

### 2-4. Sales by geographic segment (quarterly results) (Millions of yen)

		FY ended Mar 31, 2009				FY ended Mar 31, 2010			
		1st Quarter (Apr to Jun 2008)	2nd Quarter (Jul to Sep 2008)	3rd Quarter (Oct to Dec 2008)	4th Quarter (Jan to Mar 2009)	1st Quarter (Apr to Jun 2009)	2nd Quarter (Jul to Sep 2009)	3rd Quarter (Oct to Dec 2009)	4th Quarter (Jan to Mar 2010)
Japan		28,240	28,556	26,738	21,656	20,018	20,074	25,227	38,141
Americas		39,588	43,401	39,989	35,920	31,888	36,549	37,973	36,855
Europe		43,297	43,662	43,112	35,935	33,607	31,447	40,330	37,908
Asia and Others		14,978	14,873	11,938	10,315	12,301	13,533	15,116	15,292
G. total		126,104	130,493	121,778	103,828	97,816	101,605	118,648	128,198

### 3-1. Consolidated results (annual)

(Millions of yen)

	FY ended Mar 31, 2005	FY ended Mar 31, 2006 *including transition period	FY ended Mar 31, 2006 * adjusted	FY ended Mar 31, 2007	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ending Mar 31, 2011 forecast
Net sales	438,540	579,180	489,283	562,272	566,378	482,204	446,269	475,000
Operating income	33,447	45,004	38,030	51,255	53,503	19,901	26,637	27,500
Current profits	31,483	42,229	35,617	45,479	46,535	25,562	29,664	27,500
Net income	20,401	24,644	19,930	28,874	27,110	15,262	19,629	18,500
Exchange rates								
Yen-USD	108	112	113	117	114	100.62	93.04	90.00
Yen-EUR	134	138	138	150	162	144.43	130.62	125.00
Overseas sales ratio (%)	75.1%	80.7%	-	79.7%	82.7%	83.1%	80.2%	-
Operating profit ratio (%)	7.6%	7.8%	7.8%	9.1%	9.4%	4.1%	6.0%	5.8%
ROE (%)	14.5%	14.9%	12.0%	14.8%	12.7%	7.4%	9.6%	-
ROA (%)	6.1%	7.1%	5.8%	7.7%	6.9%	4.2%	5.6%	-
Net income per share (yen)	73.55	89.03	72.25	104.82	98.46	56.79	73.34	69.12

\* Operating profit ratio = Operating income / Net sales

\* ROE = Net income / Owners' equity (average of opening balance and ending balance)

    Owners' equity represents Shareholders' equity and Valuation and translation adjustments.

\* ROA = Net income / Total assets (average of opening balance and ending balance)

\* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

### 3-2. Sales by business segment (FY ending Mar 31, 2011)

(Millions of yen)

	FY ended Mar 31, 2010	FY ending Mar 31, 2011 forecast	Change	Change w/o forex impact
Printing & Solutions				
Communications and Printing equipment	304,022	296,600	-2.4%	0.7%
Electronic stationery	37,447	37,400	-0.1%	3.1%
Total	341,469	334,000	-2.2%	0.9%
Personal & Home	27,948	27,300	-2.3%	0.1%
Machinery & Solution				
Industrial sewing machines	16,599	20,500	23.5%	26.6%
Machine tools	15,191	21,100	38.9%	39.3%
Total	31,790	41,600	30.9%	32.7%
Network & Contents	32,739	58,000	77.2%	77.2%
Others	12,321	14,100	14.4%	14.8%
G. total	446,269	475,000	6.4%	9.1%

### 3-3. Operating income by business segment (FY ending Mar 31, 2011)

(Millions of yen)

	FY ended Mar 31, 2010	FY ending Mar 31, 2011 forecast	Change
Printing & Solutions	26,427	22,300	-15.6%
Personal & Home	1,796	1,600	-10.9%
Machinery & Solution	-2,673	1,000	-
Network & Contents	572	1,600	179.3%
Others	512	1,000	95.0%
G. total	26,637	27,500	3.2%

### 3-4. Sales by geographic segment (FY ending Mar 31, 2011)

(Millions of yen)

	FY ended Mar 31, 2010	FY ending Mar 31, 2011 forecast	Change	Change w/o forex impact
Japan	103,462	136,100	31.5%	31.5%
Americas	143,266	138,900	-3.0%	-0.0%
Europe	143,294	136,400	-4.8%	-0.1%
Asia and Others	56,244	63,600	13.1%	14.6%
G. total	446,269	475,000	6.4%	9.1%

Note:

\* Change of fiscal year-end

Most of the consolidated subsidiaries changed their fiscal year-end to Mar 31 in FY ended Mar 31, 2006. Figures for each period are shown as below.

• FY ended Mar 31, 2006 includes 15 months results, Jan 1, 2005 through Mar 31, 2006, of the consolidated subsidiaries that changed their fiscal year-end to Mar 31.

• FY ended Mar 31, 2006 (adjusted) results are prepared by replacing their figures of Jan 1 to Dec 31, 2005 with those of Apr 1, 2005 to Mar 31, 2006, for better comparison.

\* Change in business segment

Effective on April 1, 2010, Brother changed its business segment. Online karaoke and Contents distribution services, which was formerly part of the "Others" segment, was included in the "Network & Contents" segment.

Figures for the FY ended Mar 31, 2010 in the above tables 3-2. and 3-3. are reclassified according to the new business segment starting on April 1, 2010.

#### 4-1. Capital expenditure/Depreciation and amortization (annual)

(Millions of yen)

	FY ended Mar 31, 2005	FY ended Mar 31, 2006 * adjusted	FY ended Mar 31, 2007	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ending Mar 31, 2011 forecast
Capital expenditure	18,878	18,118	28,962	31,605	27,169	17,481	23,500
Depreciation and amortization	14,212	15,840	18,442	22,227	23,093	21,028	26,800

#### 4-2. Capital expenditure/Depreciation and amortization (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2009				FY ended Mar 31, 2010			
	1st Quarter (Apr to Jun 2008)	2nd Quarter (Jul to Sep 2008)	3rd Quarter (Oct to Dec 2008)	4th Quarter (Jan to Mar 2009)	1st Quarter (Apr to Jun 2009)	2nd Quarter (Jul to Sep 2009)	3rd Quarter (Oct to Dec 2009)	4th Quarter (Jan to Mar 2010)
Capital expenditure	6,454	6,981	5,830	7,902	3,129	2,764	3,714	7,872
Depreciation and amortization	5,255	5,724	5,874	6,239	4,787	4,963	5,200	6,077

#### 5-1. R&D Expenses (annual)

(Millions of yen)

	FY ended Mar 31, 2005	FY ended Mar 31, 2006 * adjusted	FY ended Mar 31, 2007	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ending Mar 31, 2011 forecast
R&D expenses	21,991	25,101	28,453	34,116	36,859	34,778	35,200
R&D expenses per sales (%)	5.0%	5.1%	5.1%	6.0%	7.6%	7.8%	7.4%

#### 5-2. R&D Expenses (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2009				FY ended Mar 31, 2010			
	1st Quarter (Apr to Jun 2008)	2nd Quarter (Jul to Sep 2008)	3rd Quarter (Oct to Dec 2008)	4th Quarter (Jan to Mar 2009)	1st Quarter (Apr to Jun 2009)	2nd Quarter (Jul to Sep 2009)	3rd Quarter (Oct to Dec 2009)	4th Quarter (Jan to Mar 2010)
R&D expenses	7,718	9,735	8,817	10,586	7,426	8,500	8,705	10,145

#### 6. Inventories

	FY ended Mar 31, 2009				FY ended Mar 31, 2010			
	1st Quarter as of Jun 30, 2008	2nd Quarter as of Sep 30, 2008	3rd Quarter as of Dec 31, 2008	4th Quarter as of Mar 31, 2009	1st Quarter as of Jun 30, 2009	2nd Quarter as of Sep 30, 2009	3rd Quarter as of Dec 31, 2009	4th Quarter as of Mar 31, 2010
Inventories (Millions of yen)	80,503	84,614	79,159	71,990	68,356	65,988	65,449	64,739
Inventories/cost of sales	3.4	3.4	3.4	3.3	3.8	3.5	3.0	2.7

#### 7. Interest - bearing debt

	FY ended Mar 31, 2005	FY ended Mar 31, 2006	FY ended Mar 31, 2007	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010
Interest - bearing debt (Millions of yen)	80,693	37,522	35,257	33,599	30,401	26,943
D E R	0.5	0.2	0.2	0.2	0.2	0.1

\*DER = Interest-bearing debt / Owners' equity  
Owners' equity represents Shareholders' equity and Valuation and translation adjustments.

#### 8. Cash flows

(Millions of yen)

	FY ended Mar 31, 2005	FY ended Mar 31, 2006	FY ended Mar 31, 2007	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010
Net cash provided by operating activities	41,902	42,101	47,773	58,215	20,519	50,348
Net cash used in investing activities	-14,829	-19,168	-35,864	-29,317	-26,217	-18,061
Net cash used in financing activities	-12,863	-48,714	-6,693	-6,972	-19,522	-32,172
Cash and cash equivalents at end of period	82,878	59,990	70,376	83,218	46,127	49,031

#### 9. Owners' equity

(Millions of yen)

	FY ended Mar 31, 2005	FY ended Mar 31, 2006	FY ended Mar 31, 2007	FY ended Mar 31, 2008	FY ended Mar 31, 2009	FY ended Mar 31, 2010
Total assets	343,896	348,217	399,109	392,259	337,667	365,990
Owners' equity	149,921	181,113	210,390	216,175	196,790	212,221
Owners' equity ratio (%)	43.6%	52.0%	52.7%	55.1%	58.3%	58.0%

\*Owners' equity ratio = Owners' equity / Total assets  
Owners' equity represents Shareholders' equity and Valuation and translation adjustments.

Notes:

\* Change of fiscal year-end

Most of the consolidated subsidiaries changed their fiscal year-end to Mar 31 in FY ended Mar 31, 2006. Figures for each period are shown as below.

- FY ended Mar 31, 2006 includes 15 months results, Jan 1, 2005 through Mar 31, 2006, of the consolidated subsidiaries that changed their fiscal year-end to Mar 31.
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